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### **Solid mobile internet revenue growth powers DiGi's strong Q2-2013 performance**

- *Recorded steady quarter-on-quarter growth on revenue, EBITDA and PAT*
- *Performance fuelled by continuous improvements in network quality, larger 3G network footprint, and higher take-up of relevant mobile internet offerings*

**Shah Alam, 19 July 2013:** DiGi.Com Berhad (DiGi) recorded higher revenue of RM1,653 million in the second quarter of 2013 fuelled by continuous growth in service revenue, up 3.4% to RM1,526 million compared to the previous quarter. This was mainly driven by mobile internet revenue which grew 10.6% quarter-on-quarter, from a larger base of 6.8 million mobile internet subscribers.

Earnings before interest, tax, depreciation and amortisation (EBITDA) and EBITDA margin were RM747 million and 45% respectively, 3.8% stronger than the first quarter of the year. Profit-after-tax (PAT) was RM380 million, 15.5% higher than the previous quarter, and the strongest recorded PAT over the past four quarters.

Commenting on the second quarter performance, Chief Executive Officer Henrik Clausen explained, "Our growth is largely attributed to significant improvements in our network quality and coverage, our continued focus to deliver relevant and affordable service offerings, and an expanded customer base.

"By the end of the quarter we had successfully swapped 85% of our sites nationwide, expanded our 3G network footprint to 72% of populated areas, and made further gains on our network quality and customer focus initiatives, which will continue to be a priority for the rest of the year."

Clausen added, "Growth was also driven by the larger take-up of mid- to low-priced smart devices, bundled internet offerings for prepaid subscribers, and stronger postpaid subscriber acquisition."

In early July, DiGi added LTE services at high traffic locations in the Klang Valley as part of its overall suite of internet service offerings, and an extension of its ambition of delivering *Internet For All*.

"We will be investing approximately RM650 million in Capex in the next three years to gradually expand our LTE coverage to key urban centers nationwide, and target 1,500 sites at end 2014. This will be done in tandem with the expansion of our 3G population coverage to more than 75% of populated areas by end 2013, the upgrade of our network to HSPA+, and the further roll-out of our fibre build to enable the efficient delivery of high-speed mobile internet services to our customers," said Clausen.

DiGi announced that it will pay a second interim tax exempt dividend of 4.8 sen per ordinary share equivalent to RM373 million or 98% payout ratio payable to shareholders on 6<sup>th</sup> September 2013.

**About DiGi**

DiGi provides mobile voice and internet services. It is committed to driving Malaysia's growth by building a mobile internet environment that enables true connectivity, creates socio-economic development, and helps businesses grow. DiGi continues to be a game-changer for the Malaysian telecommunications industry, with a solid history of product and service innovation, and is a leader in driving progressive and responsible business practices. Listed on Bursa Malaysia, it is part of global telecommunications provider Telenor Group. For more information about DiGi, please visit [www.digi.com.my](http://www.digi.com.my).

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